



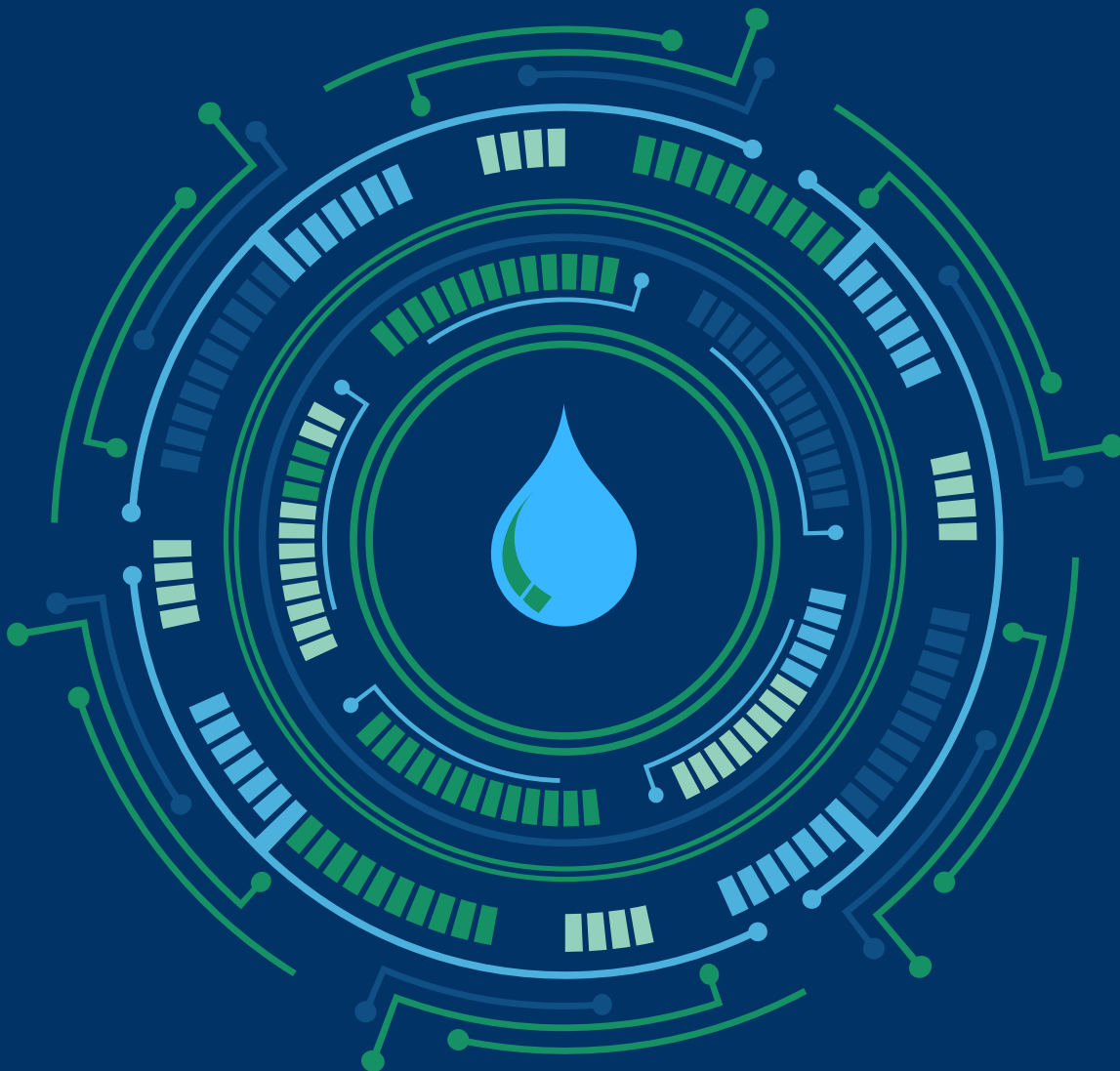
AHK Services Eastern Africa Ltd
Tanzania Branch

 PartnerForGreenEconomy

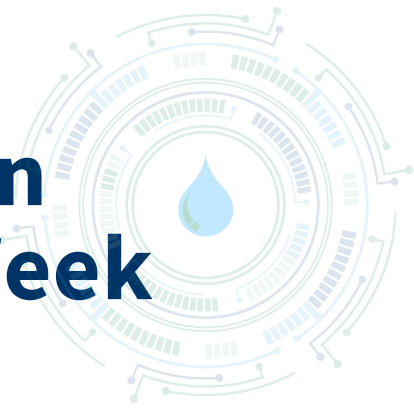
1ST GERMAN-TANZANIAN GREENTECH INNOVATION WEEK

FOCUS: WATER AND WASTEWATER

DAR ES SALAAM, TANZANIA | 12 - 14 FEBRUARY, 2025



About German-Tanzanian GreenTech Innovation Week



The "German-Tanzanian GreenTech Innovation Week" is a pivotal event designed to enhance economic relations between Germany and Tanzania by showcasing the substantial opportunities of green technologies for both countries. This inaugural bilateral exchange, organized by AHK Services Eastern Africa Ltd., Tanzania Branch, is focused on **Water and wastewater** management.

By participating in the event, German companies can access emerging markets in Tanzania, while Tanzanian industries benefit from innovative technologies that improve water resource management. The platform also fosters the exchange of expertise between German companies and Tanzanian startups, leading to valuable partnerships, enhanced market access, and shared resources. By promoting collaboration in **water and wastewater** management, this initiative lays the foundation for sustainable, mutually beneficial relationships that will contribute to both countries' green future.

The event features technical workshops, knowledge exchange sessions, and a conference, allowing German companies to establish themselves as key players in the Tanzanian market. Additionally, the involvement of research institutions and universities in both countries ensures access to critical research and development resources, fostering long-term innovation for Tanzania.

The German-Tanzanian GreenTech Innovation Week is an initiative under the "German-Tanzanian GreenTech Innovation Program for Modernization of the Water and Wastewater Sector" implemented by the Delegation of German Industry and Commerce for Eastern Africa, through its service entity AHK Services Eastern Africa Ltd., Tanzania Branch. This program, funded by the German Federal Ministry for the Environment, Nature Conservation, Nuclear Safety and Consumer Protection (BMUV), aims to foster collaboration between German and Tanzanian stakeholders to promote sustainable water resource management.

Supported by:



Federal Ministry
for the Environment, Nature Conservation,
Nuclear Safety and Consumer Protection



based on a decision of
the German Bundestag

Opportunities for German companies



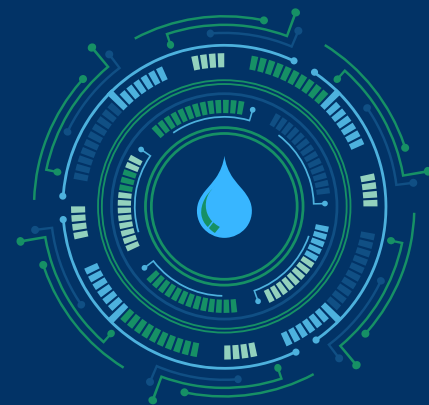
Tanzania Ministry of Water Priorities (2024/25)	Opportunities for German Companies in Water, Wastewater, and Green Technology Solutions
Complete the implementation of on-going projects and continue with the construction of major projects	<ul style="list-style-type: none"> • Offer green technology solutions which are energy-efficient
Accelerate rainwater harvesting by constructing medium-sized and strategic dams	<ul style="list-style-type: none"> • Offer solutions for sustainable dam design, water storage, and distribution systems
Extend water services to underserved villages (and rural areas)	<ul style="list-style-type: none"> • Water treatment systems, such as purification units, energy-efficient pumps, and decentralized water treatment solutions • Innovative technologies ideal for rural areas with limited infrastructure
Complete preparation of the National Water Master Plan, National Water Grid, and review of the National Water Policy	<ul style="list-style-type: none"> • To operate in a country that is actively reforming the sector to match ongoing global trends, user demands and industrial developments
Reduce water losses	<ul style="list-style-type: none"> • Provide cutting-edge solutions, including smart water metering, leak detection technologies (passive vs active leakage), and other smart solutions that optimize water distribution and reduce waste
Accelerate the installation of pre-paid water meters	<ul style="list-style-type: none"> • Provide energy-efficient, cost-effective, and environmentally friendly smart metering systems. Solutions should consider rural and off-grid settings in applications
Accelerate investment in environmental sanitation	<ul style="list-style-type: none"> • Provide broad range sustainable wastewater treatment solutions, advanced filtration systems, onsite sanitation systems and water recycling technologies
Increase private sector participation in investment and operation of water schemes	<ul style="list-style-type: none"> • Explore existing Public-Private Partnerships (PPPs) related to water infrastructure for both Tanzania Mainland and Zanzibar

Takeaway

Tanzania is experiencing a surge in demand for sustainable, green technology solutions to address its water and wastewater challenges. The government's recent decision to exempt Value Added Tax (VAT) on the supply and importation of water treatment chemicals, water meters, and sewage treatment equipment, subject to approval from the Minister responsible for Water, is a significant step towards ensuring the provision of sustainable and clean water services across the country. Furthermore, the government's strategic initiative to increase private sector participation in water schemes and the growing industrial sector's need for energy-efficient solutions present promising opportunities for German firms to introduce cutting-edge, environmentally friendly technologies that can be applied across multiple sectors.

Itinerary

1st German-Tanzanian GreenTech Innovation Week



Focus: Water and Wastewater

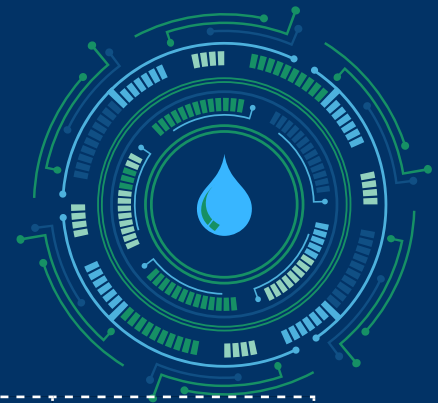
Activity	Date
Arrival in Dar es Salaam All delegates	11 February 2025
1st German-Tanzanian GreenTech Innovation Conference <ul style="list-style-type: none">• High-level keynote addresses• Showcase of Innovative Technologies (Pitches)• Workshop• Networking Dinner	12 February 2025
Site Visits and Technical Workshops <ul style="list-style-type: none">• Urban Areas and Industries	13 February 2025
Site Visits and Technical Workshops <ul style="list-style-type: none">• Rural Areas and Agriculture Post conference brief and farewell	14 February 2025
Depart Dar Es Salaam All delegates	15 February 2025

Program | Day 1

1st German-Tanzanian GreenTech Innovation Conference

Focus: Water and Wastewater

Date: 12.02.2025



Registration and Welcome Coffee All delegates	08:30AM- 09:00AM
Keynote Address AHK Services Eastern Africa Ltd. German Embassy Dar es Salaam	09:00AM - 09:10AM
Presentation German-Tanzanian GreenTech Innovation Program for Modernization of the Water and Waste Water Sector	09:10AM - 09:20AM
Keynote Address Ministry of Environment (Germany)	09:20AM - 09:35AM
Keynote Address Ministry of State—Vice President's Office (Union and Environment) (Tanzania) Ministry of Water (Tanzania)	09:35AM - 10:05AM
Showcase of Innovative Technologies (Pitches - Q&A): Part 1 Companies and Startups from Germany and Tanzania Panel: The Role of Innovative German Solutions for Sustainable Industrial Water Policy Planning	10:05AM-11:05AM
Group photo and networking break All delegates	11:05AM-11:20AM
Showcase of Innovative Technologies (Pitches - Q&A): Part 2 Companies and Startups from Germany and Tanzania Panel: The Role of Innovative German Solutions for Sustainable Industrial Water Policy Planning	11.20AM -13.00
WORKSHOPS	
Room 1 Innovative Technologies and Solutions for Water and Waste Water Treatment in Urban Areas and Industries <ul style="list-style-type: none">Water recycling and reuseInformation and communication technologies for energy and water efficiencyEfficient water use in urban industriesSmart meters and sensors for real-time water monitoringPump technologies for efficient water distributionStrategies for reducing water loss in urban water systems	14:00PM - 16:00PM
Room 2 Innovative Technologies and Solutions for Water and Waste Water Treatment in Rural Areas and Agriculture <ul style="list-style-type: none">Water use optimization in agricultureInnovative irrigation systemsWater treatment solutions for rural communities	14:00PM - 16:00PM
Networking Dinner Launch of the German-Tanzanian Water and Wastewater Working Group	19:00PM - 21:00PM

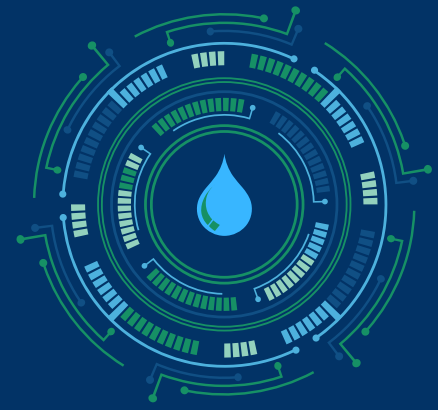
LANGUAGE: ENGLISH

Program | Day 2

Site Visits, Workshops and Networking

Focus: Water and Wastewater

Date: 13.02.2025



Dar es Salaam is Tanzania's commercial capital and major economic center, with a growing industrial sector and a vibrant business community. This session will involve on-site visits to 2 selected locations in Dar es Salaam to understand the city's specific Water and Wastewater challenges from both a regulatory and industrial perspective. After, a meeting with the Ministry of Water will provide an opportunity to discuss nationwide solutions and explore how German companies can support Tanzania's water sector.

Site Visit guided by DAWASA

- Dar es Salaam Water Supply and Sanitation Authority (DAWASA)

09:30AM - 11:30AM

Lunch

12:00AM - 13:00PM

Expert Led Workshop (Knowledge Exchange Session)

- Efficient Management of Utilities
 - Best practices on non-revenue water reduction
 - Climate Water Resilience for Utilities
- Ongoing projects in select regions of Tanzania demanding green technology solutions
- Identifying innovative technologies for Water and Wastewater treatment in Urban Areas and Industries e.g. Smart meter technology

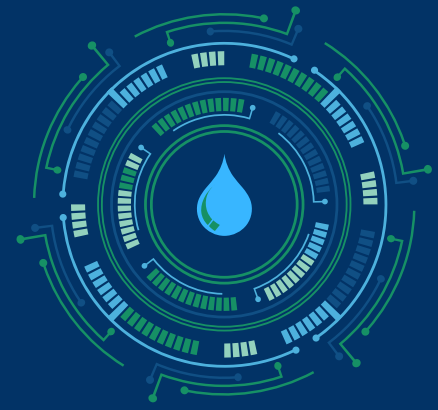
13:00PM - 15:30PM

Program | Day 3

Site Visits, Workshops and Networking

Focus: Water and Wastewater

Date: 14.02.2025



Considering the pace of growth of the agriculture sector and its complimenting effect on Tanzania's industrial development, adopting sustainable water management practices is crucial. This session will involve on-site visits to 2 selected locations, which will provide first-hand insights on wastewater challenges for industries situated in urban areas. After, a meeting with the Ministries of Water and Agriculture will provide an opportunity to discuss nationwide practical solutions and explore how German companies can support Tanzania's water and agriculture sector.

Site Visit guided by TIC

Tanzania Investment Centre (TIC)

09:30AM - 11:30AM

Lunch

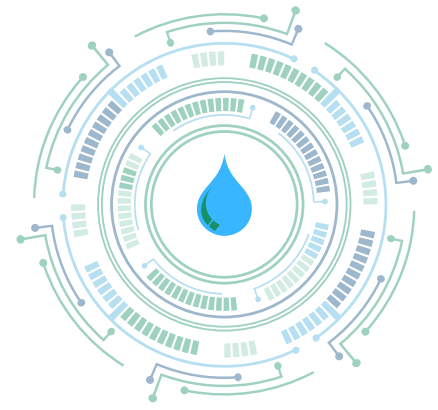
12:00AM - 13:00PM

Expert Led Workshop (Knowledge Exchange Session)

- On-going/Potential agriculture projects in select regions of Tanzania demanding green technology solutions
- Identifying innovative technologies for Water and Wastewater treatment in Rural Areas and Agriculture

13:00PM - 15:00PM

About AHK Services Eastern Africa Ltd.



AHK Services Eastern Africa Limited, is the service entity of the Delegation of German Industry and Commerce for Eastern Africa (AHK Eastern Africa), which is the official representation of German Industry and trade in Eastern Africa.

The Delegation of German Industry and Commerce for Eastern Africa with its service company AHK Services Eastern Africa Ltd., fosters positive bilateral business relations between German and Eastern Africa companies. As part of the worldwide network of 150 AHK and Delegate offices in 93 countries worldwide, coordinated by the DIHK, AHK Eastern Africa is the voice of German industry in the region. Specifically, in Kenya, Ethiopia, Rwanda, Tanzania and Uganda.

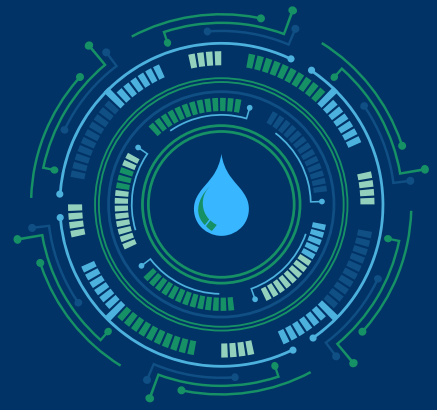
From the regional headquarters in Nairobi and a branch office in Dar es Salaam, AHK Services Eastern Africa Ltd. offers market entry facilitation, business partner search, market analysis information and surveys, fact finding missions, business delegations, project partnerships and other tailor-made services such as conferences, workshops, company presentations and other events.

Additionally, AHK Services Eastern Africa Ltd., also cooperates with several partners from the development sector in various fields such as energy, water, vocational training, market access or innovative business approaches.

AHK Services Eastern Africa Limited is part of the worldwide network of German Chambers (AHKs) with 150 offices in over 93 countries and is closely cooperating with the 79 regional Chambers of Commerce (IHKs) and their umbrella organization, the German Association of Chambers of Industry and Commerce (DIHK).

The Delegation of German Industry and Commerce for Eastern Africa with its service entity, AHK Services Eastern Africa Limited, also has a strong relationship with other foreign chambers of commerce, government bodies, and membership organizations relating to trade in the region.

Contact Information



Tanzania

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For more information on the German-Tanzanian GreenTech Innovation Program to Modernize the Water and Wastewater Sector

Visit: <https://www.exportinitiative-umweltschutz.de/projekte/ahk-tanzania>

www.kenia.ahk.de

